STATE URBAN DEVELOPMENT AUTHORITY, HARYANA

(Department of Urban Local Bodies, Haryana)

Bays No. 11-14, Sector-4, Panchkula

Engagement of consultant for the preparation of Housing For All Plan of Action (HFAPoA) & Detailed Project Reports under Pradhan Mantri Awas Yojana (PMAY) in different Municipal Corporations /Councils/Committees of Haryana.

The State Urban Development Authority, Haryana (SUDA,H) intends to re-invite online Technical & Financial Proposals/bids through Municipal Corporation, Panchkula web portal https://www.ulb.haryanaeprocurement.gov.in for engaging the consultant for the preparation of Housing For All Plan of Action (HFAPoA) & Detailed Project Reports (DPRs) under PMAY in different Municipal Corporations /Councils/Committees of Haryana.

2. The bidder must furnish details of the relevant past experience with certificates of authority, Agency profile, audited financial results as per the format prescribed in the RFP document at the time of online submission of technical and financial bids through web portal (https://www.ulb.haryanaeprocurement.gov.in)

3. The RFP document can also be viewed at the website of Urban Local Bodies Department, Haryana (http://ulbharyana.gov.in.). The bidders are required to submit its technical and financial bids though online system at https://www.ulb.haryanaeprocurement.gov.in. The bidders are required to submit only technical bid (not Financial bid) in hard copies by due date (26.08.2016 by 2.30 PM) in the prescribed format along with cost of RFP document and amount of Earnest Money Deposit (EMD) in the form of Banker's Cheque or Demand Draft. It should be noted that the submission of financial bid in hard copy shall be liable to rejection of bid.

4. The last date for acceptance of online bids offer is 25-08-2016.

Mission Director,
State Urban Dev. Authority,
Haryana, Panchkula.

RFP No: SUDAH/PMAY/2016-17/02-Replies to the queries/suggestions raised by various prospective bidders during pre-bid meet held on 30.06.2016 in reference to *Request For Proposal (RFP) for the* engagement of consultant for the preparation of Housing For All Plan of Action (HFAPoA) & Detailed Project Reports under PMAY" in different Municipal Corporations /Councils/Committees of Haryana.

At the outset of the pre-bid meet, it was brought to the kind notice of all the participants that the bid document uploaded under "Latest News Heading" of ULB Department (ulbharyana.gov.in) was having minor discrepancies. Hence, it was requested to kindly refer the final document uploaded on e-procurement on portal https://www.ulb.haryanaeprocurement.gov.in and the same will also be made available under "Latest News Heading" of ULB Department (ulbharyana.gov.in)

<table>
<tr><th>Sl. No.</th><th>Tender Clause & Page Reference</th><th>Clarification Required / Suggested Revision</th><th>Reply</th></tr>
<tr><td colspan="4">Firm No. 1: Stesalit Systems Limited</td></tr>
<tr><td>1</td><td>Page 1(Instead of Page 10) Earnest Money Deposit and RFP cost</td><td>Kindly allow EMD waiver for companies registered with MSME / NSIC as per Govt. of India procurement policy.</td><td>As EMD is to submit as per RFP requirements
Hence, No change AS PER RFP</td></tr>
<tr><td>2</td><td>Page 1, Key Dates
Date of Submission – 13.07.2016</td><td>Kindly allow at least 10 days for preparation after publishing of pre-bid clarification from your side</td><td>While there is sufficient time for bid preparation, however the dates are extended with following schedule:
Now for the RFP is to be re-invited with following schedule
<table>
<tr><th>Sr. No. of RFP Doc/NIT</th><th colspan="2">Description</th><th>Revised Dates for Future Events</th></tr>
<tr><td>4</td><td colspan="2">Pre bid meeting</td><td>No need</td></tr>
<tr><td>5</td><td colspan="2">Online Tender Bid Submission End Date</td><td>25.08.2016 (17.00)</td></tr>
<tr><td>6</td><td colspan="2">Hardcopy Submission Last Date</td><td>26.08.2016 (14.30)</td></tr>
<tr><td rowspan="2">7</td><td rowspan="2">Opening of Technical Proposal</td><td>Envelope-A</td><td>29.08.2016 (16.00)</td></tr>
<tr><td>Envelope-B</td><td>29.08.2016 (16.30)</td></tr>
<tr><td>8</td><td colspan="2">Financial Bid (Envelope-C) Open Date (only of technically qualified bidders)</td><td>As notified.</td></tr>
</table></td></tr>
<tr><td>3</td><td>Page 6 Clause No 4.1 point no (F)
There are tentatively 80 ULB's for which this project will be implemented</td><td>Considering the huge scope of the project it would be advisable to divide the project between a few technically qualified bidders based on evaluation process and as per L1 rates so discovered. The same has been done in the states of Punjab, Gujarat, Rajasthan, Madhya Pradesh and many others. Distributing the project between qualified agencies will ensure smooth and quality execution and better adherence to timeline. It would be very difficult for one agency to complete this activity.</td><td>GOI is providing central assistance for the project and require quality documentation. Therefore QCBS approach has been kept
Hence, No change. AS PER RFP</td></tr>
<tr><td>4</td><td>Page 7 clause N0 4.3 Point No 2
Eligibility Criteria
The detailed project reports for at least 5 numbers of Housing projects having minimum project cost as Rs.</td><td>Kindly revise as follows:
The detailed project reports for at least 3 numbers of Housing projects having minimum project cost as Rs. 25 Cr duly approved by the concerned authority

Eligibility clause should allow broader participation. Kindly reconsider. Evaluation matrix can always give better</td><td>As the scheme is a centrally sponsored scheme of GOI and can have the scrutiny of any project /report of scheme as and when needed. Hence, the proof of completed and approved works is required.

Hence, No Change AS PER RFP</td></tr>
</table>

<table>
<tr><th>Sl. No.</th><th>Tender Clause & Page Reference</th><th>Clarification Required / Suggested Revision</th><th>Reply</th></tr>
<tr><td></td><td>25 Cr duly approved by state and concerned ministry of GoI</td><td>weight to higher experience.

For the PMAY the approving authority is SLSMC. So, GoI approval as a mandatory clause cannot be satisfied.

Proof should be in the form of Work Order and Execution Certificate / Completion Certificate</td><td></td></tr>
<tr><td>5</td><td>Page 7 clause N0 4.3 Point No 3
Eligibility Criteria
Experience in topographical survey, DGPS survey, Level Survey</td><td>Kindly remove the Level Survey experience clause</td><td>Topography and level survey are mandatory for laying of amenities like sewer, water, roads and drainage etc.

Hence, No Change-As per RFP</td></tr>
<tr><td></td><td>Page 7 clause No. 4.3 Point No 6
Eligibility Criteria
Original licensed SW and HW</td><td>Kindly remove the CA certificate clause and allow for self-certified declaration by the bidder along with license proof</td><td>Company gets its accounts audited every year from CA. There should not be any difficulties in providing the same.
Hence, No Change-AS PER RFP</td></tr>
<tr><td>7</td><td>Page 13 clause No. 7.1 Point No. 13
Bid Data Sheet
Submission of technical presentation with the technical proposal</td><td>Do we need to submit a complete presentation in PPT format with the technical proposal in a CD? Please confirm.

Also kindly allow any senior member of the team to make the presentation in case the Team Leader is not available</td><td>Yes, Presentation in CD form as per RFP.

Any authorized person can make the presentation in PPT</td></tr>
<tr><td>8</td><td>Page 13 clause No. 2 Evaluation of Proposal
Previous experience in SFCPoA, HFAPoA, DPR and GIS Application based Master Plan</td><td>This project is for preparation of HFAPoA and DPR. It is not understood why GIS Application based Master Plan preparation is given a weight of 30 marks in the evaluation matrix. We suggest this to be removed as it is making the evaluation process unfair and also forcefully deviating from the actual requirement. With these evaluation criteria, even the best of implementing agencies in the relevant area might be found short of expectation and people having Master Plan experience but not so much of relevant experience in RAY or PMAY will score better. We are participating in these tenders throughout India and have never seen such a biased and irrelevant evaluation clause. Kindly reconsider.
Suggested Revisions:
Please provide 30 marks for SFCPoA / HFAPoA experience and 30 marks for DPR preparation and kindly remove the Master Plan experience.
SFCPoA / HFAPoA:
For > 25 Towns / Cities – 30 Marks
15 – 25 Towns / Cities – 20 Marks
5 – 14 Towns / Cities – 10 Marks
Proof in the form of Work Order and Execution Certificate /</td><td><table>
<tr><th>Sr. No.</th><th>Criteria</th><th>Max. Marks</th></tr>
<tr><td>2.1</td><td>Completion of following in previous 5 Fin. years (i.e., 2010-11, 2011-12, 2012-13, 2013-14 and 2014-15) shall be considered eligible for evaluation purpose:

GIS application based City Master Plans
OR
Completed and approved with GIS application SFCPoA / HFAPoA by MoHUPA:

For ≥ 25 Towns / Cities</td><td>30</td></tr>
<tr><td>2.2</td><td>Completion of following in previous 5 Fin. years (i.e., 2010-11, 2011-12, 2012-13, 2013-14 and 2014-15) shall be considered eligible for evaluation purpose:
GIS application based City Master Plans
OR
Completed and approved with GIS application SFCPoA / HFAPoA by MoHUPA:

For 15-24 Towns / Cities</td><td>20</td></tr>
</table></td></tr>
</table>

Sl. No.	Tender Clause & Page Reference	Clarification Required / Suggested Revision	Reply
		Completion Certificate **DPR:** > 5 DPR of above Rs. 25 Cr – 30 Marks 4 – 5 DPR of above Rs. 25 Cr – 20 Marks 3 DPR of above Rs. 25 Cr – 10 Marks Proof in the form of Work Order and Execution Certificate / Completion Certificate	2.3 | Completion of following in previous 5 Fin. years (i.e., 2010-11, 2011-12, 2012-13, 2013-14 and 2014-15) shall be considered eligible for evaluation purpose: GIS application based City Master Plans OR Completed and approved with GIS application SFCPoA / HFAPoA by MoHUPA: For 10-14 Towns / Cities | 10
9	**Page 13 Evaluation Criteria Point No. 3 (Instead of Point No. 6)** At least 1.25 Lac data entries	Please confirm that this 1.25 Lac is a cumulative value of all projects show cased.	Yes, it is cumulative value of all completed projects
10	**Page 32; Annexure C Financial Submission Form Sr No 1** Demand Survey & HFAPoA	Lump Sum Quote has been invited combining the two activities of Demand Survey & HFAPoA. However, it also specified that payment will be made as per actual household surveyed. This structure is very risky on the agency's part. There will be small towns (under 1 Lac population) where the beneficiary number can be around 1000-2000. As the estimated HH number is given as 10000 for that bracket, if pro-rata payment is made, it means the agency can be paid even Rs. 70000/- (if the beneficiary number is 1000) for the entire work done. This is not viable. Please break this up between Demand Survey and HFAPoA and invite separate rates. The Demand Survey part can be linked to the survey done but the planning part cannot be linked. Or else, keep the Lump Sum rate structure and don't do any final adjustment based on the actual numbers. Or to revise the estimated survey HH number for "*below 1 Lac population category*" to 4000. Reason is as follows - Below 1 Lac population means on an average 50000 population across cities. This means 9000 - 10000 household in total for the city Max 40% can be beneficiary number, which would be around 4000	House hold survey rates are to be quoted separately as per revised financial bid format attached as Annexure-I

<table>
<tr><th>Sl. No.</th><th>Tender Clause & Page Reference</th><th>Clarification Required / Suggested Revision</th><th>Reply</th></tr>
<tr><td></td><td></td><td>For a few cities it would be more, for a few less
The estimated beneficiary HH number cannot be 10000 as for most of the cities the total HH number will be even less than that
The price structure reasoning will be as follows -
For item no. 1 (demand survey and HFAPoA), the final amount payable to the vendor will be the higher of the following -
a) 70% of the Lump Sum quote
b) Actual value of quote as arrived at based on the HH survey number with the GoI ceiling value being the upper cap
For DPR, it should be purely based on % of project cost and should not have anything to do with HH number</td><td></td></tr>
<tr><td>12</td><td>Page 32; Annexure C Financial Submission Form Sr No 2
DPR</td><td>In the column head the project cost is specified as Rs. 50 Cr whereas everywhere else it is specified as Rs. 25 Cr. Please revise.
Also DPR cost cannot be asked as a per HH rate. The household number for DPR does not have any direct relation to the Demand Survey HH number. It is dependent on the approved DPR for a given number of beneficiaries and number of dwelling units so sanctioned. Linking DPR rate to HH number is not a practice that is followed anywhere for these kind of projects. Please revise this to a % cost and to be paid as per actual Project Cost.</td><td>Perhaps, it is some typing error. Kindly read it as Rs.25 Cr only. As specified/mentioned under description column (Point No. 2 of Annexure C at Page No. 33)</td></tr>
<tr><td>13</td><td>Page 40 & 41 Point No 15.6 Outcome and Deliverable S.no 1 , 2 & 3
60 days for Demand Survey
180 days for final HFAPoA</td><td>Please provide 75 days for Demand Survey as the inception report timeline is 45 days and we need at least one-month effort for Demand Survey.
Final HFAPoA timeline should be revised to 150 days as after completion of Demand Survey, HFAPoA and DPR preparation will not take so much time</td><td>While the sufficient time period has been given for each activity/report. However, the time period for HFAPoA (By incorporating the suggestions of all the stake-holders) has been enhanced to 210 days (Instead of 180 days)</td></tr>
<tr><td>14</td><td>Page 42; Point No 15.6 (4) Outcome and Deliverable
Approval of HFAPoA by CSMC</td><td>Kindly revise to SLSMC. CSMC is not the approving authority of HFAPoA.</td><td>The HFAPoA would finally be accepted /approved by CSMC (PMAY) of ministry of HUPA.

Hence, No Change,</td></tr>
<tr><td>15</td><td>Page 57; Schedule of Payment
70% payment on approval of HFAPoA by CSMC</td><td>The project is resource intensive at the beginning and the agencies will need constant funding to carry out the project. Keeping such a high percentage payment for the last milestone will affect the cash flow badly and escalate the quote. Kindly revise the payment schedule as follows:

Inception and Pilot Demand Survey – 20%
100% Demand Survey and draft HFAPoA – 20%</td><td>While the proposed payment schedule is based on work volume however the following payment schedule ULB/town-wise would be followed:
<table>
<tr><th>Sr. No</th><th>Milestone Linked Payment</th><th>%age to Total</th></tr>
<tr><td colspan="3">i) Demand Survey</td></tr>
<tr><td>1</td><td>Submission of slum and non slums HH demand survey</td><td>75% of total HH survey as per financial proposal.</td></tr>
<tr><td>2</td><td>On completion of slum and non slum demand survey</td><td>25% of total HH survey as per financial proposal</td></tr>
<tr><td></td><td>Total:</td><td>100%</td></tr>
</table></td></tr>
</table>

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<tr><th>Sl. No.</th><th>Tender Clause & Page Reference</th><th>Clarification Required / Suggested Revision</th><th>Reply</th></tr>
<tr><td></td><td></td><td>Submission of Final HFAPoA – 20%
Approval of HFAPoA by SLSMC – 40%</td><td>
<table>
<tr><th colspan="3">ii) Preparation of HFAPoA</th></tr>
<tr><td>3</td><td>Inception Report</td><td>15%</td></tr>
<tr><td>4</td><td>On submission of Draft HFAPoA report</td><td>40%</td></tr>
<tr><td>5</td><td>On approval of HFAPoA report by SLSMC</td><td>35%</td></tr>
<tr><td>6</td><td>Submission of HFAPoA report (State SLSMC approval)to CSMC</td><td>10%</td></tr>
<tr><td></td><td>Total:</td><td>100%</td></tr>
</table>
Note: The cost of entire exercise of Demand survey and Preparation of HFAPoA would not exceed the ceiling per town fixed by MoHUPA.
</td></tr>
<tr><td colspan="4">Firm no 2: Yashi Consulting Services Pvt. Ltd.</td></tr>
<tr><td>1</td><td><u>Evaluation of Technical Proposal Clause No 7.2.2(1.1):</u>
Prepared SFCPoA of at-lease three towns having one lakh household's data entry, which is approved by MoHUPA GoI.</td><td>• The condition of the requirement of the approval of projects of three towns having 1 lakh households by the MoHUPA is cumulative or individual towns</td><td>It is for individual project, which means each project should have data entry of one lacs HH separately</td></tr>
<tr><td>2</td><td><u>Evaluation of Technical Proposal Clause No 7.2.2(d)(4.0):</u>
Evaluation of technical Proposal Minimum 10 number civil engineers out of which at least 2 having 20 yrs or more experience.</td><td>• In the evaluation of technical criteria at point No. 4.1 maximum 10 no. of civil engineer of which to with 20 years experience mentioned, where as 15.7 Experts and Inputs, 1 civil engineering specialist with 10 year experience is required thus there is ambiguity in the requirement of technical expert. This point needs clarification.</td><td>It should be read as 10 Nos. of civil Engineer, Out of which at least two Engineers must have minimum 20 yrs experience, one of them should be post graduate in any branch of civil engineering and rest of Engineers can have any experience.</td></tr>
<tr><td>3</td><td><u>Evaluation of Technical Proposal Clause No 7.2.2(d)(6):</u>
Cumulative turnover of last 5 years (i.e. ending 31.03.12, 31.03.2013, 31.03.2014, 31.3.2015 and 31.3.2016.</td><td>• Regarding cumulative turnover for the financial year ending on March 31st 2016 the audited balance sheet is not yet finalized in this regard it may be clarified whether the submission of provisional balance sheet will fulfill the purpose or not. This may be clarify.</td><td>The proposals/bids with cumulative turnover of last 5 years (i.e. ending 31.03.2011, 31.03.2012, 31.03.2013, 31.03.2014, and 31.3.2015) shall be considered.</td></tr>
<tr><td>4</td><td><u>Clause No 15.2(iii):</u>
(in case, the cost of DPR Preparation and Construction Supervision & Quality Control is not reimbursable under PMAY, then the Agency/Bidder has to execute an Agreement with concerned ULB or State</td><td>• The work of construction and supervision and quality control is also inserted with along with Preparation of DPR. In this regard it is mentioned that in the guidelines of PMAY. There is no provision of Construction Supervision & Quality Control. Therefore the Scope of work should be limited upto preparation of DPR and the work of Construction Supervision & Quality Control may be deleted from the scope of work.</td><td>No such terms (i.e. construction and supervision and quality control) are used/mentioned in the RFP Document uploaded on E-procurement website (https://www.ulb.haryanaeprocurement.gov.in). As such, please refer to that document only.</td></tr>
</table>

Sl. No.	Tender Clause & Page Reference	Clarification Required / Suggested Revision	Reply
	Govt. Agency for carrying out all these activities (apart from the activities required for HFAPoA)		
5	**Clause No 15.3.3:** Survey Training: Subject to agreement with ULBs on the content and programme, the Consultants will develop survey administration protocols, training design and guidelines, and after review and approval of these by the ULB, will provide training for field surveyors in the specific methods to be employed for all survey components. The training will also include selected participants from the ULB and concerned State Govt. Agencies(i.e.HUDA,HBH etc).	The survey training to the participants from the ULB and concerned government agencies is not part of HFA. Therefore this clause may remove from the bid document.	There will not be any need for survey training at city level, but consultant will assist in delivering orientation work-shops (as and when organized/arranged). However, the arrangements for such training programs/work-shops shall be made by Mission Director.

<table>
<tr><th>Sl. No.</th><th>Tender Clause & Page Reference</th><th>Clarification Required / Suggested Revision</th><th>Reply</th></tr>
<tr>
<td>6</td>
<td><u>Clause No 16.5(16.5.1):</u>
Section 5: Schedule of Payment for HFAPoA 16.5.1 (4) Approval of HFAPoA by the CSMC</td>
<td>• The percentage of release of payment does not seem rational. Upto the stage of submission of final HFPoA is only 30% and in the last stage Approval of HFAPoA by the CSMC is 70% which is major amount. The liquidity of payment is must during initial stage upto 3rd Stage. The maximum work is completed upto the third stage only. Therefore the amount upto Third stage of work required to be proportionately increase and the 70% payment at stage Four may be bring down to 10-15% only.
• Mobilization advance should include in schedule of payment. Suggested Mode of Payment Schedule described below.
<table>
<tr><th>Sr. No.</th><th>Milestone Linked Payment</th><th>Given in the Bid Doc.</th><th>Suggested %age</th></tr>
<tr><td>1</td><td>Inception Report and pilot Demand Survey</td><td>10%</td><td>10%</td></tr>
<tr><td>2</td><td>100% Demand Survey and Draft HFAPoA</td><td>15%</td><td>30%</td></tr>
<tr><td>3</td><td>Final HFAPoA (incorporating suggestions of all the stakeholders' and concerned Municipal Corporations, Councils and Committees with a Copy to SUDA, Haryana</td><td>5%</td><td>50%</td></tr>
<tr><td>4</td><td>Approval of HFAPoA by the CSMC</td><td>70%</td><td>10%</td></tr>
<tr><td></td><td>Total</td><td>100.00%</td><td>100.00%</td></tr>
</table>
</td>
<td>.

While the proposed payment schedule is based on work volume however the following payment schedule ULB/town-wise would be followed
<table>
<tr><th>S.No</th><th>Milestone Linked Payment</th><th>%age to Total</th></tr>
<tr><td>1</td><td>Submission of slum and non slums HH demand survey</td><td>75% of total HH survey as per financial proposal.</td></tr>
<tr><td>2</td><td>On completion of slum and non slum demand survey</td><td>25% of total HH survey as per financial proposal</td></tr>
<tr><td>3</td><td>Inception Report</td><td>15%</td></tr>
<tr><td>4</td><td>On submission of Draft HFAPoA report</td><td>40%</td></tr>
<tr><td>5</td><td>On approval of HFAPoA report by SLSMC</td><td>35%</td></tr>
<tr><td>6</td><td>Submission of HFAPoA report (State SLSMC approval)to CSMC</td><td>10%</td></tr>
<tr><td></td><td>Total:</td><td>100%</td></tr>
</table>
</td>
</tr>
<tr>
<td>7</td>
<td><u>Clause No 16.5.2:</u>
Section 5: For Detailed Project Report 16.5.2 (6) Construction Supervision and Quality Control</td>
<td>• The scope of the work may be limited upto stage five i.e. final Bid documents the construction supervision and quality control is as separate work which may be not part of it. Suggested Mode of Payment Schedule described below.
<table>
<tr><th>Sr. No.</th><th>Milestone Linked Payment</th><th>Given in the Bid Document</th><th>Suggested by Consultant</th></tr>
<tr><td>1</td><td>Feasibility Study for Preparation of DPR</td><td>5%</td><td>10%</td></tr>
<tr><td>2</td><td>Draft DPR</td><td>10%</td><td>15%</td></tr>
<tr><td>3</td><td>Final Draft (incorporating suggestions of Municipal Corporations, Councils and Committees.</td><td>15%</td><td>25%</td></tr>
<tr><td>4</td><td>Approval of DPR by SLSMC</td><td>30%</td><td>30%</td></tr>
<tr><td>5</td><td>Final Bid Documents (incorporating suggestions of Municipal Corporations, Councils and Committees). And on issuance of Work Order to Contractor/ Construction Agency.</td><td>10%</td><td>20%</td></tr>
<tr><td>6</td><td>Construction Supervision and Quality Control</td><td>30%</td><td></td></tr>
<tr><td></td><td>Total</td><td>100.00%</td><td>100.00%</td></tr>
</table>
</td>
<td>While the proposed payment schedule is based on work volume however the following payment schedule ULB/town-wise would be followed
<table>
<tr><th>Sr. No.</th><th>Milestone Linked Payment</th><th>Modified payment schedule</th></tr>
<tr><td>1</td><td>Feasibility Study for Preparation of DPR</td><td>10%</td></tr>
<tr><td>2</td><td>Draft DPR</td><td>15%</td></tr>
<tr><td>3</td><td>Final Draft (incorporating suggestions of Municipal Corporations, Councils and Committees.</td><td>25%</td></tr>
<tr><td>4</td><td>Approval of DPR by SLSMC</td><td>20%</td></tr>
<tr><td>5</td><td>Final Bid Documents (incorporating suggestions of Municipal Corporations, Councils and Committees). And on issuance of Work Order to Contractor/ Construction Agency.</td><td>20%</td></tr>
<tr><td>6</td><td>On issuance of Work Order to Contractor/Construction Agency.</td><td>10%</td></tr>
<tr><td></td><td>Total</td><td>100.00%</td></tr>
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8	**Clause No 14, B-1:** Fin 1: Summary of Costs B1 - Preparation of Detailed Project Reports (DPRs) for Housing and Infrastructure Up-gradation/ Redevelopment. Note - Quote Lump-sum Cost assuming the Project Cost/DPR is of Rs. 25 Crore under each type of project; however payment shall be made as per actual Project Cost Approved by SLSMC and Subjected to Financial Ceiling approved by GoI. (Inclusive of service tax and all other applicable government taxes - national and state, as applicable.)	• The minimum amount of DPR may be fixed in the bid document on which fee to be paid, because any DPR of Rs. 2-5 crores will not be viable under the given fees. To avoid low cost DPR, we can club various DPRs of same town for a considerable amount. • There is no provision of funds of Govt. of India for preparation of DPR under HFA. • Provision of Service tax is to be paid extra, may be made in the bid as it is a variable parameters	DPR documents are to be prepared town wise. Fees for preparation of the DPR is to be paid on quoted percentage basis. On the basis of terms of RFP and rates approved by the SUDA for DPR, consultant will execute the agreement with the concerned urban local bodies and DPR will be prepared by the consultant accordingly and fees for such DPR's will be paid by concerned urban local bodies . Format of agreement will be send separately to all local bodies later on Hence, No change
Firm No 3: Design Point Consult Pvt ltd:			
1	Consultants should have an experience in previous 5 years of at least 10 nos. of completed projects namely as i.e. GIS application based master plan of any town, slum free city plan and city sanitation other than it no project will be consider eligible.	• Projects considered at National level for basic technical qualification to prepare HFA and DPR include City development plan, DPR for infrastructure, city street vendor plan, etc. • Please consider these projects also for technical qualification.	RFP assignment involved many towns of state under the bid ,therefore minimum experience for the firm who can handle major work has been kept as qualifying criteria to avoid any delay in project completion Hence, No Change-As per RFP
2	The cumulative turnover of the firm in previous five year shall not be less than 15 crore.	States like Rajasthan, Gujarat and Madhya Pradesh which have mega cities ask for financial capacity of one crore per year. Please consider year wise financial capacity for last three or four years not more than one crore.	Haryana has invited RFP for all cities and in needs of consultancy services from experienced and well equipped consultancy firm with sound financial status Hence, No Change-As per RFP.
3		Allow joint venture to raise competition.	Many a times firms involved in joint ventures are not performing as a units and work suffers a lot, which results in considerable delays Hence, No Change-As per RFP
Firm No.4: WAPCOS Ltd			
	Clause 15.5.4	We understand from RFP that the scope of work of the	Sometimes during construction and execution stage,

Sl. No.	Tender Clause & Page Reference	Clarification Required / Suggested Revision	Reply
	Consultant will also supply additional drawings if required during construction and development period and proof check drawings and designs prepared by developer / contractor.	consultant is till the contract award to the contractor. However, this activity will be during the construction stage and would involve financial implications as well. Kindly confirm the modus operandi for the activity.	the requirement of few additional drawings arises and the DPR preparing agency has the complete data and in position to provide the required document. Hence, No Change-As per RFP
	Clause 15.7 Expertise and input	Kindly provide the man month input of the key experts	No Change –Please refer Clause No. 16.2.4
	Clause 15.7 Expertise and input / qualification and skills / engineering specialist.	It has been mentioned that the expert should have post graduate degree in engineering. Kindly specify the area of specialization of post graduation.	Please refer to Sr. No. 2 of consultancy Firm No. 2 of reply to quarries.
	Clause 16.5.1 Incorporating suggestions of all the stakeholders and concerned Municipal corporations, councils and committees with a copy to SUDA, Haryana	It has been mentioned that stakeholders and concerned Municipal Corporations suggestions are to be included. We understand that stakeholder meetings are required to be organized for this task. Kindly confirm whether the stakeholder meetings are to be conducted for each town separately or the same can be conducted for cluster of towns as well?	Please refer to Sr. No 5 of Firm No. 2. of reply to quarries.

ANNEXURE C: FINANCIAL PROPOSAL FORMS (Only Online Submission)

Fin 1: Summary of Costs

Project Title: "*Consultancy for preparation of Housing For All Plan of Action (HFAPoA) & Detailed Project Reports (DPRs) in different ULBs < Municipal Corporations/Municipal Councils/Municipal Committees> under Pradhan Mantri Awas Yojana (PMAY)*"

Note: The cost of entire exercise of Demand survey and Preparation of HFAPoA would not exceed the ceiling per town fixed by MoHUPA

	Particular	Unit	Quantity (approx.) for tender purpose only)	Rate per House-hold quoted (In Rs.)	Total amount quoted (In figures)	Total Amount quoted (In words)
1	**Demand Survey** To conduct Demand Survey of all slum dwellers as well as non-slum (other urban poor both EWS and LIG) beneficiaries as per guidelines of PMAY **Note :** Nos of HH have been assumed as 10000 HH for all town however the payment shall be made as per actual HH survey conducted in the field	**Per HH**	**10000 HHs**			
	Amount Sub total (1)					

Preparation of HFAPoA and DPR

Sr. No	Description	Cities /Towns		Rate/ Amt quoted offered (In Rs.)			Total amount quoted (In figures)[4]	Total Amount quoted (In words)
		Population and maximum cost ceiling approved by MoHUPA (GoI)	Tan. no. of towns (decided by SUDAH)	%age reduction offered	Net Lump-sum Amount quoted	Net Lump-sum rate per household		
2	Preparation of Housing For All Plan of Action covering all slums and non-slum beneficiaries in the ULB. *Note-* 1. *Quote Lump-sum Survey Cost assuming Households (HHs) to be surveyed in Total in different towns*	*Population more than 15 Lakh* *(Rs. 35 Lakh)*	--					
		population between 10-15 Lakh *(Rs. 28 Lakh)*	01					

cities with population	Assuming HHs to be surveyed
more than 15 Lakh	50000
Between 10-15 Lakh	*40000*
Between 05-10 Lakh	30000

	Between 01-05 Lakh 20000 *Less than 01 Lakh* 10000 *however payment shall be made as per actual Households surveyed.* *2. Quote **Lump-sum cost,** subjected to Financial Ceiling[5] mentioned below approved by GoI.* *Inclusive of service tax and all other applicable government taxes - national and state, as applicable.* *Rs. 35 Lakh for cities with population more than 15 Lakh* *Rs. 28 Lakh for cities with population between 10-15 Lakh* *Rs. 21 Lakh for cities with population between 05-10 Lakh* *Rs. 14 Lakh for cities with population between 1-5 Lakh and Rs. 7 Lakh for cities with population less than 1 Lakh.* ***(Inclusive of service tax and all other applicable government taxes– National)***	*population between 5-10 Lakh* *(Rs. 21 Lakh)*	*01*					
		population between 1-5 Lakh *(Rs. 14 Lakh)*	16					
		population less than 1 Lakh *(Rs. 7 Lakh)*	62					
	Amount Sub-total (2)							
3	Preparation of Detailed Project Reports (DPRs) for Housing and Infrastructure Up-gradation/ Redevelopment . Note - Quote **Lump-sum Cost** assuming the Project Cost/DPR is of **Rs. 25 Crore under each type of project,** *however payment shall be made as per actual Project Cost Approved by SLSMC and Subjected to Financial Ceiling approved by GoI.* ***(Inclusive of service tax and all other applicable government taxes - national and state, as applicable.)***	***Type of Project***	***Assuming Project of Rs. 25 Crore***	**Rate quoted/offered**			**Total amount quoted (In figures)[4]**	**Total Amount quoted (In words)**
				%age of project cost	**Net Lump-sum Amount**	**Net Lump-sum rate per household quoted**		
		A Project for Slum rehabilitation of Slum Dwellers with participation of private developers using land as a resource	***Assuming cost of Rs. 25 Crore for each project***					
		A Project for Affordable Housing in Partnership with Public & Private sectors						
		A Project for Subsidy for beneficiary-led individual house construction						

		A Project for Promotion of Affordable Housing for weaker section through credit linked subsidy						
	Amount Sub-total (3)							
4.	Grand Total including Taxes[6] - Sum of 1,2 and 3 ***Note - Amount will be used for Financial Evaluation*** (Please indicate Amount in Words - including Taxes):							

[4] Not exceeding the Cost ceiling for various activities of SFCPoA & Maximum % rate for DPR preparation proposed under RAY by GoI.

[5] It includes all the activities mentioned in the Flow Chart indicated in Para 8.7 of the HFA (Urban) scheme guidelines for preparation of HFAPoA. The activities will also include:

- Slum door to door survey and demand based non-slum survey (Demand raised in response to advertisement released by ULB's under capacity building) including printing of forms, canvassing, etc.
- Data entry of slum and non-slum survey, data verification door to door, cleaning and scrutinization, compilation and collation.
- Assessment of Urban Poor Status in slums and non-slums.
- Devising development options for beneficiaries for verticals of the mission
- Implementation methodology.
- Formulation of financial plan.
- Engagement of consultant with community for survey and preparation of HFAPoA as well as discussion with local representative including MLAs and MPs to factor in their views in the HFAPoA

[6] Amount will be used for Financial Evaluation